

Course Sponsor

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This program has been approved by the Director of the Real Estate Commission for three clock hours toward fulfillment of the educational requirements for renewal of a real estate license.

"The Commission is interested in the quality and delivery of educational programs which are offered to licensees and, therefore, welcomes and encourages comments regarding program subject matter and quality of the delivery of the program."

https://www.oplc.nh.gov/applications-nh-real-estate-commission

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Neither this outline nor this course is intended to provide legal advice.

Consult your legal counsel or Designed Broker for any areas of concern.

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Class Objectives:

Following this class the Student will be able to:

- •Understand the role of the Home Inspector
- •Prepare the Buyer/Seller for a home inspection
- •Understand the purpose and scope of the home inspection
- Better understand and interpret the inspection report
- Understand the inspection standards

Reasons to have a Home Inspection

Buyer

- Reduced liability for all parties
- Raise buyer confidence and trust
- Gives peace of mind
- Full Disclosure

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Buyer

- Obtain proof of the home's condition
- Be alerted to safety issues that may be an immediate concern
- Understand how the home looks to an independent third-party

Seller

- Full Disclosure
- Reduced liability for all parties
- Receive top dollar for their home
- Sell their home faster
- Reduce the chance of renegotiation
- Avoid closing delays

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Seller

- Provide proof to the buyer of their home's condition
- Reduce the chance for unpleasant surprises in the buyer's inspection
- Fix minor maintenance issues for better showing results
- Get bids and repairs by contractors they are comfortable with or take the opportunity to make repairs themselves

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Licensee

- Reduced Liability
- Full Disclosure
- · It's a Contingency

Licensee

- Promotes Professionalism
- Builds trust
- Reduces time wasted by Buyer and Seller

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Purpose of the Home Inspection

The inspection is intended to provide the Buyer/Seller with information regarding the condition of the systems and components of the home as inspected at the time of the home inspection.

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Purpose of the Home Inspection Cont'd

- Assess the conditions of the major systems of the property
- Assist the Buyer/Seller in establishing the condition of the property.

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 Please Note: The purpose is to provide information about condition only and is not intended to provide information on repair or cost of repair.

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Scope of the Home Inspection

- A property inspection is only a visual, non-invasive review of the readily accessible areas and systems
- No excavation, disassembly or removal of obstruction is performed

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Scope of the Home Inspection Cont'd:

- Hidden or obstructed defects may not be observed
- In addition some property components are inspected on a random sampling of like items i.e. outlets, doors, windows etc.

Setting the Expectations for the Buyer/Seller

- Inspections are for safety recommendation and are not code
- Issues found may be from age and not neglect
- Time required for an inspection is between 2 to 4 hours

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When to order a property inspection

- For a Buyer
- For a Seller

Preparing the property for the inspection

- · Access to Controls
- Access to Rooms
- Access to Attic, Basement
- · Access to Electrical panels

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Items Inspected

- Roof
- Exterior
- Basement, Foundation, Crawlspace, Structure
- Heating
- Cooling
- Plumbing
- Electrical
- · Attic, Insulation, Ventilation
- · Doors, Windows, Interior

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Structural Systems

- Framing
- Supports
- Foundation
- Floor/Slab
- Attic

Exterior • Grading • Driveway • Walks • Steps • Porches, Decks, Patio

Exterior Cont'd Siding Windows Exterior Doors Garage, Overhead Doors, Pedestrian Door Copyright 2021, Focused Property Inspections, Inc., all rights reserved

Roof System Type Flashing Valleys Skylights Chimneys Gutters Copyright 2021, Focused Property Inspections, Inc., all rights reserved

Plumbing System Supply Drains Ejector Pumps Vents Public/Private Water Heaters Laundry Facilities

Electrical System • Entrance Cable • Panel • Sub-Panel • Branch Circuits • Bonding/Grounding

Heating System Type Fuel Operation Distribution Above Ground Storage Tanks

_	Interior	
	Basement	
10	• Attic	
	• Kitchen	
	Family Rooms	
	• Fireplaces	
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	• Bedrooms		
N	Bathrooms		
3	Rooms-Other		
<u></u>	Stairs/Railings	-28	

Insulation/V	entilation
• Type • Amount	

	Fireplaces	
	• Type	
6	• Fuel Type	
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Types of Reports • Buyer's – Contingency • Seller's – Prelist

Report Basics

- Reports will be typed or written under most professional standards.
- Buyer or Seller owns the report.
- Reports should be confidential and no third party shall benefit from the information contained within.

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Acceptable

The item/system was performing its intended function at the time of inspection

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Marginal

The item/system was marginally acceptable. (It performed its designed function at the time of the inspection. However, due to age and/or deterioration, it will likely require early repair or replacement.)

Not Inspecte

The item/system was not inspected due to safety concerns, inaccessibility, concealment or seasonal conditions.

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Not Present

The item/system did not exist or was visually concealed at the time of inspection.

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Defective

The item/system failed to operate or perform its intended function, was structurally deficient, was unsafe or was hazardous at the time of inspection.



Training • Schooling • Certifications • Licenses

Professional Organizations

- ASHI The American Society of Home Inspectors
- NAHI The National Association of Home Inspectors
- InterNACHI The InterNational Association of Certified Home Inspectors

	Insurance Coverage
	• E&O
	• Liability
2	Third Party Coverage
	• References

Inspection Agreements

- It is a contract that explains the standards of the inspection
- It contains the rights of the client to cure in the event of a dispute
- It is Required for proper insurance Coverage
- It has to be signed for insurance coverage

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Price should only be considered after the inspector is Qualified

